

# Mountainside PACT

Budget vs. Actuals: FY2018-2019 Final Budget - FY18 P&L

July 2018 - June 2019

	TOTAL	
	ACTUAL	BUDGET
Revenue		
Donations and Grants	24,949.56	10,950.00
Fundraising	6,097.54	4,500.00
Product Sales	38,314.55	55,000.00
<b>Total Revenue</b>	<b>\$69,361.65</b>	<b>\$70,450.00</b>
Cost of Goods Sold		
Cost of Goods Sold	29,218.08	30,000.00
<b>Total Cost of Goods Sold</b>	<b>\$29,218.08</b>	<b>\$30,000.00</b>
GROSS PROFIT	<b>\$40,143.57</b>	<b>\$40,450.00</b>
Expenditures		
Advertising & Marketing	112.02	200.00
Bank Charges & Fees	12.00	
Contractors	3,313.48	
Dues & Subscriptions	465.00	465.00
Events Costs	2,915.56	2,500.00
Grants and Program Funds	13,195.44	33,380.00
Insurance & Professional Fees	255.00	255.00
Office Supplies & Software	111.25	350.00
Other Business Expenses	14.00	250.00
Postage, Supplies & Materials	4,231.35	3,000.00
Taxes & Licenses	110.00	50.00
<b>Total Expenditures</b>	<b>\$24,735.10</b>	<b>\$40,450.00</b>
NET OPERATING REVENUE	<b>\$15,408.47</b>	<b>\$0.00</b>
NET REVENUE	<b>\$15,408.47</b>	<b>\$0.00</b>